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USDOC FOR 532/OEA/M.HAMES/L.RITTER  
USDOC FOR 3150/USFCS/OIO/CEENIS/MCOSTA  
USDOC FOR 532/OEE/MO'BRIEN

E.O. 12958: N/A

TAGS: BEXP ETRD ETTC RS

SUBJECT: EXTRANCHECK: POST-SHIPMENT VERIFICATION:  
GEOMARKETING, YAROSLAVESKOE SHOSSE, 29B STR, 3,  
MOSCOW, RUSSIA, LICENSE NO. NLR

REFTEL: USDOC 03649

¶1. Unauthorized disclosure of the information provided below is prohibited by Section 12C of the Export Administration Act.

¶2. Reftel requested a post-shipment verification to determine the legitimacy and reliability of the end-user, Geomarketing, Yaroslaveskoe Shosse, 29B Str, 3, Moscow, Russia. The company is listed on BIS license application: NLR as the ultimate consignee of one (1) geoelectrical instrument and apparatus with recording devices, electronic devices and components, spares and accessories and software. ECCN 3A992 and 3A001. Controlled for anti-terrorism, national security, missile technology, and nuclear nonproliferation reasons. The exporter is Geometrics, 2190 Fortune Drive, San Jose, CA 95131.

¶3. On July 21, 2008, Export Control Attach Peter Liston and LES Political Specialist Boris Karasyov conducted the requested post-shipment verification with Geomarketing, at 18 Okruzhnoy Proezd, Moscow, Russia, the location where the subject commodity was stored. The export control team met with Galina Bondarenko, Office Manager.

¶4. Office Manager Galina Bondarenko met the Export Control Team outside 18 Okruzhnoy Proezd and escorted them to the Geomarketing office space. Clearly visible upon entering were several prefabricated durable heavy equipment cases containing the subject reftel commodity. Galina Bondarenko stated that Geomarketing purchased the reftel commodity for engineering and geological purposes. She stated that the commodity is used to test the ground for construction quality building materials. Bondarenko indicated that Geomarketing would utilize this particular shipment from the U.S. exporter Geometrics as a display model and showcase it at various expositions for geological and building materials. Bondarenko stated that this equipment will be sent to its partner company Yamnl Trans Stray, located in the Siberian town of Labytabange, Yamnl for exhibition this week. It will be returned to Geomarketing at the end of August. Bondarenko opened two of the containers for inspection by the Export Control Team. She then explained the broad use and function of the equipment, indicating that Geomarketing selected this commodity over a similar Russian manufactured one similar because of the ease of its use and its single person operation. The Russian version requires three operators.

¶5. Geomarketing clearly has the technical and commercial sophistication necessary to make use of the subject commodity. They have a legitimate need and a legitimate end use. The equipment is brand new, having only recently cleared Russian Customs. Bondarenko was not evasive in answering any of the Export Control Team's questions and there are no indications of impropriety.

¶6. Recommendations: Post recommends Geomarketing, home address: Yaroslaveskoe Shosse, 29B Str, 3, Moscow, Russia as reliable recipients of sensitive U.S. origin commodities.

(FCS MOSCOW/BBLECHER/PLISTON)  
BEYRLE